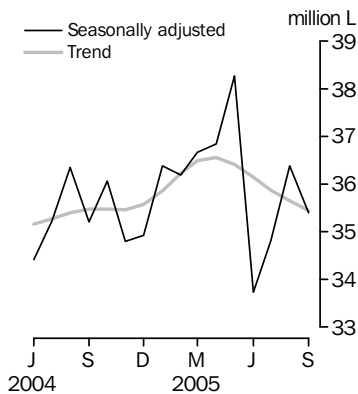


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) THURS 3 NOV 2005

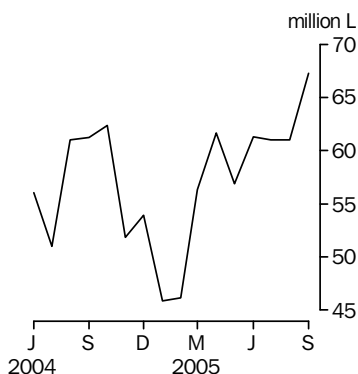
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Sep 2005 '000 L	Aug 2005 to Sep 2005 % change	Sep 2004 to Sep 2005 % change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	35 447	-0.6	-0.1
White table wine sales	17 391	-0.5	-0.1
Red and rosé table wine sales	12 862	-0.7	1.4

SEASONALLY ADJUSTED

	Sep 2005	Aug 2005 to Sep 2005 % change	Sep 2004 to Sep 2005 % change
Australian produced wine			
Domestic wine sales	35 397	-2.7	0.5
White table wine sales	17 210	-5.2	-0.2
Red and rosé table wine sales	12 829	-1.8	2.2

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 35.4 million litres in September 2005, a decrease of 0.6% on August 2005 and 0.1% on September 2004.
- The trend estimate for domestic sales of white table wine decreased 0.5% on August 2005 and 0.1% on September 2004. Red and rosé table wine decreased 0.7% on August 2005, but increased 1.4% on September 2004.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 35.4 million litres in September 2005, a decrease of 2.7% on August 2005.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 5.2% on August 2005, while red and rosé table wine decreased 1.8%.

ORIGINAL ESTIMATES

- In original terms, 38.0 million litres of Australian produced wine were sold domestically by winemakers in September 2005, a decrease of 0.2% on August 2005, but an increase of 3.1% on September 2004.
- Exports of Australian produced wine increased 10.2% on August 2005 to 67.3 million litres in September 2005. Australia exported 685.8 million litres with a value of \$2.7 billion in the twelve months ending September 2005, an increase of 12.4% in volume and 6.6% in value over the corresponding period to September 2004.

NOTES

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
October 2005	6 December 2005
November 2005	11 January 2006
December 2005	6 February 2006
January 2006	6 March 2006
February 2006	6 April 2006
March 2006	5 May 2006



CHANGES IN THIS ISSUE

There are no changes in this issue.

DATA NOTES

There are no data notes in this issue.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

ANNUAL PRODUCTION AND INVENTORIES UPDATE

Preliminary results are now available from the 2004-05 annual wine collection which covers Australian winemakers who crushed 50 tonnes or more of grapes during the year. Results show a total of 1,451.4 million litres of beverage wine being produced in 2004-05, an increase of 1.9% on the previous year. Following the record crush from 2003-04 (1,917,238 tonnes), the 2004-05 year has produced an even larger crush, with a rise of 2.1% to 1,956,792 tonnes. An estimated 1,072,646 tonnes of red grapes were crushed in 2004-05, while 883,846 tonnes of white grapes were crushed.

Preliminary results from the Inventories of Australian Wine and Brandy collection shows that at 30 June 2005, stocks of beverage wine owned by those winemakers that crushed over 400 tonnes of grapes were 2,053.4 million litres. This represents an increase of 198.9 million litres, or 10.7%, on stocks held at 30 June 2004. Detailed results from the 2004-05 annual wine collections will be included in the publication *Australian Wine and Grape Industry, 2005* (cat. no. 1329.0), which is scheduled for release on 25 January 2006.



ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine decreased 0.5% on August 2005 and 0.1% on September 2004. The trend estimate for total red and rosé wine decreased 0.7% on August 2005, but increased 1.4% on September 2004.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

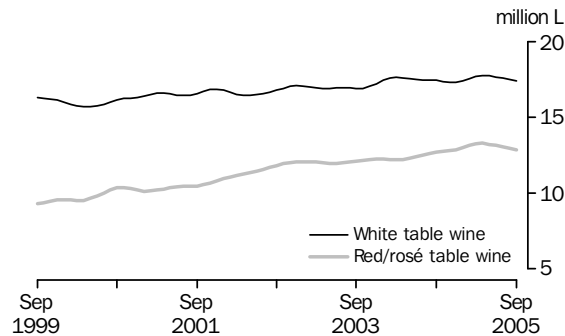


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased 0.3% on August 2005 and 0.6% on September 2004. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres remained unchanged on August 2005, but increased 5.7% on September 2004.

TABLE WINE, Glass container less than 2 litres: Trend

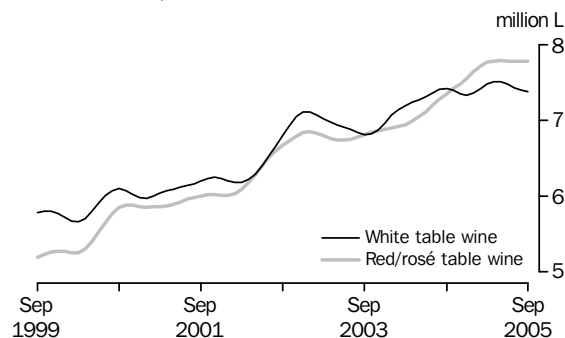
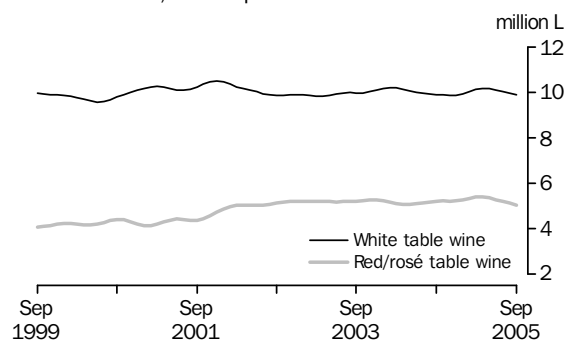


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 0.8% on August 2005 and 0.2% on September 2004. The trend estimate for red and rosé wine in soft packs decreased 1.5% on August 2005 and 3.2% on September 2004.

TABLE WINE, Soft pack containers: Trend

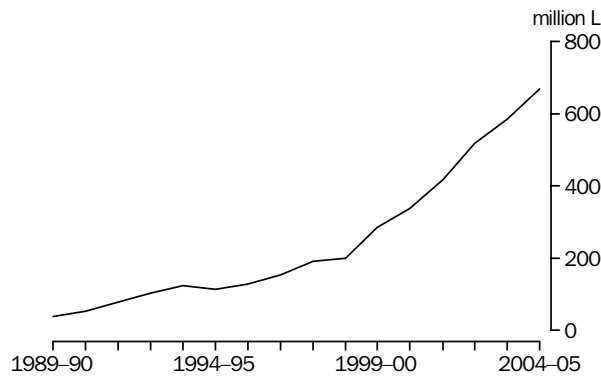


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last fifteen years. In 1989–90, 38.1 million litres of wine were exported. Exports gradually grew over the next three years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports continued to rise in 2003–04 reaching 584.3 million litres, a 12.7% increase on 2002–03. In 2004–05 exports totalled 669.7 million litres, an increase of 14.6% on 2003–04.

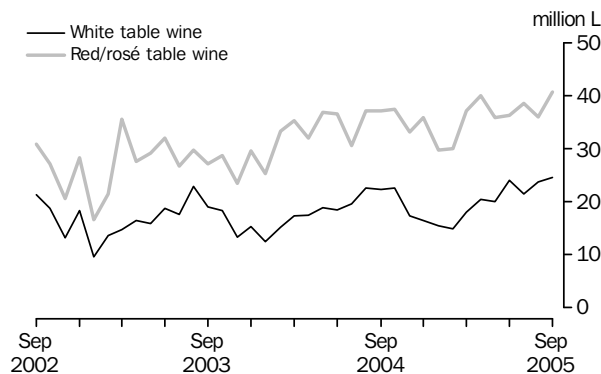
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 67.3 million litres of Australian produced wine were exported in September 2005, an increase of 10.2% on August 2005 and 9.9% on September 2004. In September 2005, 24.7 million litres of Australian produced white table wine were exported, an increase of 3.6% on August 2005 and 10.4% on September 2004. Australia exported 40.8 million litres of Australian produced red and rosé table wine in September 2005, an increase of 13.2% on August 2005 and 9.8% on September 2004.

EXPORTS OF TABLE WINE BY TYPE: **Original**

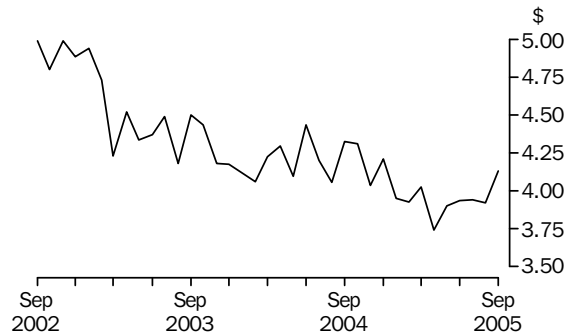


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 67.3 million litres of wine valued at \$277.8m were exported in September 2005, an increase of 10.2% in quantity and 16.1% in value on August 2005. The average value of Australian wine exported in September 2005 was \$4.13 per litre, down from \$4.33 per litre in September 2004, but up from \$3.92 per litre in August 2005.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

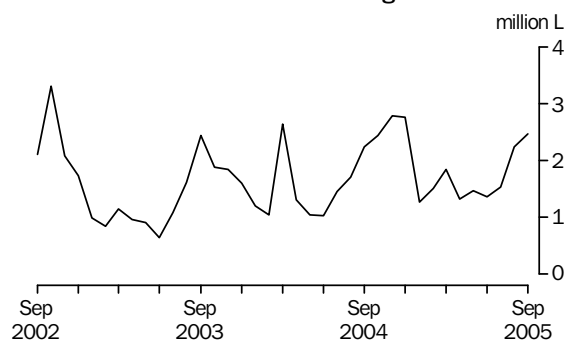
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For September, the value reported by the ABS was \$277.8m, while the AWBC value was \$288.4m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.5 million litres of wine, valued at \$22.3 million were imported in September 2005, an increase of 9.8% in quantity and 11.4% in value on August 2005. The average value of wine imports cleared for home consumption in September 2005 was \$9.07 per litre, down from \$9.67 per litre in September 2004.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2005 shows that wine available for consumption in Australia increased 2.4% on the same quarter in 2004. Domestic sales of Australian wine increased 1.8%, and wine imports increased 15.7%. Total disposals of Australian produced wine increased by 6.3% on the same quarter in 2004 with exports increasing by 9.3%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2002-03	402 479	17 112	419 591	518 595	921 074
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
Sep Qtr 2004	110 954	5 396	116 350	173 292	284 246
Sep Qtr 2005	112 944	6 241	119 185	189 329	302 273

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
2002-03	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	402 479
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2004									
September	7 283	10 265	17 615	7 589	5 686	13 388	31 003	5 812	36 815
October	8 285	10 893	19 248	7 995	5 601	13 719	32 967	6 778	39 746
November	10 141	10 852	21 078	9 152	5 511	14 752	35 830	7 944	43 774
December	10 122	10 329	20 630	8 589	4 637	13 307	33 937	8 344	42 281
2005									
January	4 467	7 409	11 921	3 747	3 024	6 869	18 790	2 994	21 784
February	6 357	9 296	15 723	5 769	3 969	9 748	25 470	3 885	29 355
March	7 778	11 400	19 262	7 407	5 173	12 660	31 921	4 706	36 627
April	7 342	9 958	17 402	7 435	5 769	13 320	30 722	5 106	35 828
May	7 100	10 884	18 032	8 951	6 113	15 109	33 141	4 810	37 951
June	6 213	7 886	14 237	8 116	4 949	13 132	27 369	4 462	31 831
July	6 849	9 874	16 792	8 777	6 252	15 099	31 891	5 041	36 932
August	7 126	10 566	17 784	8 620	6 385	15 052	32 836	5 213	38 048
September	8 068	9 702	17 879	8 624	5 512	14 228	32 106	5 858	37 964
SEASONALLY ADJUSTED									
2004									
September	7 073	10 076	17 238	7 050	5 411	12 557	29 795	5 422	35 217
October	7 591	10 278	17 941	7 378	5 216	12 680	30 621	5 440	36 061
November	7 399	9 394	16 877	7 440	5 048	12 605	29 482	5 315	34 797
December	7 395	9 547	17 031	7 689	4 959	12 720	29 751	5 175	34 926
2005									
January	7 109	10 309	17 479	7 584	5 701	13 396	30 875	5 504	36 379
February	7 297	9 878	17 253	7 668	5 250	12 935	30 188	6 008	36 196
March	7 505	10 371	17 955	7 834	5 151	13 183	31 138	5 533	36 671
April	7 736	9 946	17 759	7 774	5 582	13 443	31 202	5 643	36 845
May	7 772	10 941	18 775	8 235	5 658	13 978	32 753	5 511	38 264
June	7 321	8 438	15 877	7 658	4 859	12 578	28 455	5 275	33 730
July	7 064	9 640	16 807	7 685	5 120	12 877	29 684	5 136	34 820
August	7 519	10 512	18 159	7 879	5 151	13 059	31 218	5 162	36 380
September	7 529	9 553	17 210	7 778	4 974	12 829	30 039	5 358	35 397
TREND									
2004									
September	7 421	9 904	17 417	7 352	5 212	12 688	30 105	5 370	35 475
October	7 394	9 876	17 353	7 414	5 226	12 747	30 100	5 376	35 476
November	7 347	9 860	17 284	7 474	5 219	12 790	30 074	5 386	35 460
December	7 331	9 874	17 278	7 552	5 231	12 876	30 154	5 422	35 576
2005									
January	7 359	9 940	17 373	7 640	5 278	13 010	30 383	5 479	35 862
February	7 419	10 029	17 521	7 718	5 346	13 157	30 678	5 541	36 219
March	7 477	10 117	17 668	7 768	5 402	13 261	30 929	5 567	36 496
April	7 507	10 165	17 751	7 781	5 412	13 275	31 026	5 534	36 560
May	7 507	10 144	17 738	7 784	5 365	13 221	30 959	5 451	36 410
June	7 474	10 085	17 657	7 781	5 287	13 130	30 787	5 353	36 140
July	7 432	10 025	17 566	7 778	5 203	13 036	30 602	5 276	35 878
August	7 402	9 966	17 486	7 777	5 124	12 953	30 439	5 220	35 659
September	7 380	9 884	17 391	7 773	5 045	12 862	30 253	5 194	35 447

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2004								
September	31 003	1 756	2 234	1 241	347	218	17	46
October	32 967	1 475	3 020	1 680	395	191	17	47
November	35 830	1 960	3 210	2 074	414	261	24	64
December	33 937	1 669	3 740	2 180	437	296	22	62
2005								
January	18 790	1 045	997	560	207	171	14	47
February	25 470	1 203	1 187	1 022	314	141	17	30
March	31 921	1 486	1 507	1 162	350	186	16	37
April	30 722	1 711	1 451	1 074	640	213	16	40
May	33 141	1 800	1 440	1 095	255	204	16	47
June	27 369	1 777	1 231	982	273	184	15	41
July	31 891	2 107	1 453	876	332	258	16	49
August	32 836	1 891	1 576	1 159	299	272	16	54
September	32 106	1 497	2 162	1 554	398	229	17	47

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2002-03	2 227	4 075	320	8 856	5 369	20 842
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004-05	1 879	3 932	368	8 931	4 825	19 934
2004						
September	169	342	27	758	460	1 756
October	131	293	25	655	371	1 475
November	184	449	37	848	443	1 960
December	208	390	38	641	393	1 669
2005						
January	114	172	20	507	232	1 045
February	105	193	18	542	345	1 203
March	123	259	23	713	369	1 486
April	167	304	28	789	423	1 711
May	161	341	25	837	436	1 800
June	149	336	60	826	405	1 777
July	204	424	32	951	496	2 107
August	137	439	31	884	399	1 891
September	140	301	27	641	388	1 497

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
2002-03	193 736	312 881	506 617	3 034	7 933	1 010	518 595
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004-05	r233 898	420 615	654 513	2 069	12 445	693	669 720
2004							
July	19 626	30 639	50 265	134	541	73	51 013
August	22 600	37 134	59 734	121	1 148	45	61 048
September	22 366	37 154	59 520	149	1 492	70	61 231
October	22 623	37 457	60 080	153	2 099	44	62 376
November	17 320	33 186	50 507	126	1 176	74	51 882
December	16 414	35 846	52 260	309	1 317	37	53 923
2005							
January	15 422	29 729	45 151	168	463	79	45 861
February	14 862	29 991	44 853	172	1 092	68	46 184
March	18 107	37 134	55 241	134	834	107	56 316
April	20 496	40 041	60 536	217	906	16	61 675
May	20 079	35 930	56 009	186	651	42	56 889
June	r23 982	36 376	60 357	198	727	39	61 321
July	21 471	38 556	60 027	138	817	37	61 019
August	r23 825	r36 053	r59 879	r204	900	54	r61 036
September	24 690	40 811	65 500	167	1 579	28	67 274
VALUE (c) (\$'000)							
2002-03	788 239	1 561 361	2 349 600	18 266	48 934	6 346	2 423 145
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004-05	r843 033	1 787 050	r2 630 083	12 653	67 502	4 910	r2 715 149
2004							
July	72 731	136 914	209 644	898	3 217	438	214 198
August	82 280	157 703	239 983	887	6 161	428	247 460
September	86 635	168 685	255 319	1 068	7 996	448	264 832
October	83 363	173 240	256 603	941	11 081	319	268 944
November	62 144	139 160	201 303	787	6 822	545	209 458
December	62 804	154 406	217 210	1 918	7 552	388	227 068
2005							
January	57 065	120 577	177 643	848	2 256	400	181 146
February	54 175	120 823	174 998	847	5 025	439	181 308
March	64 966	155 151	220 116	1 112	4 672	731	226 632
April	71 325	153 330	224 655	1 087	4 975	153	230 870
May	70 136	146 349	216 485	1 174	3 834	414	221 907
June	r75 410	160 712	r236 122	1 086	3 910	207	r241 326
July	76 669	r158 146	r234 815	1 055	4 275	264	r240 409
August	r81 746	r151 000	r232 747	r1 262	r5 049	324	r239 382
September	87 956	180 004	267 960	1 242	8 400	211	277 813

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2002-03	21	172	557	9 570
2003-04	11	323	540	10 425
2004-05	18	913	519	9 054
2004				
July	2	244	49	753
August	2	29	31	463
September	1	9	60	1 264
October	1	44	35	662
November	3	120	66	1 151
December	—	18	74	1 387
2005				
January	5	49	35	650
February	1	154	29	496
March	—	62	32	465
April	—	27	29	507
May	1	18	31	512
June	1	140	49	744
July	5	170	37	579
August	2	56	44	967
September	1	12	55	838

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers.
 (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
 (c) See paragraphs 8 and 9 of the Explanatory Notes.

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	12 029	16 061	28 090	15	1 029	—	29 133	106 845
United States of America	6 278	9 749	16 027	38	83	9	16 157	76 729
New Zealand	775	1 846	2 621	38	120	2	2 781	9 922
Canada	1 302	3 290	4 592	42	27	—	4 661	28 731
Germany, Federal Republic of	275	2 011	2 287	—	9	—	2 296	5 931
Netherlands	1 037	1 124	2 161	1	19	—	2 181	5 668
Denmark	355	1 702	2 057	2	12	—	2 071	5 642
Ireland	687	913	1 600	—	80	—	1 680	8 042
Sweden	236	491	727	1	17	—	745	4 127
Belgium	500	499	999	2	27	—	1 028	2 686
Japan	319	528	846	2	64	1	914	4 625
Switzerland	26	18	44	—	4	—	47	213
France	139	450	589	—	—	—	589	1 005
Singapore	94	312	406	2	3	1	411	3 176
Norway	17	184	201	—	10	—	211	1 636
Hong Kong	56	176	231	—	3	1	235	1 562
Malaysia	35	158	193	18	1	3	214	1 544
Finland	49	191	240	—	18	—	257	870
Thailand	66	117	183	—	5	—	188	703
United Arab Emirates	27	46	73	1	6	—	79	383
Total other countries(e)	388	947	1 335	5	42	11	1 393	7 774
Total all countries	24 690	40 811	65 500	167	1 579	28	67 274	277 813
IMPORTS (f)								
New Zealand	1 304	88	1 392	—	16	11	1 419	11 578
Italy	41	170	212	9	212	16	448	2 214
France	34	79	113	1	207	1	322	7 123
Spain	8	40	48	2	70	—	120	631
Portugal	—	11	11	—	—	15	26	85
United Kingdom	2	—	2	—	1	—	4	112
Germany, Federal Republic of	30	1	31	—	3	16	50	292
Greece	6	9	15	—	—	2	17	37
Total other countries(e)	9	45	54	—	2	1	57	273
Total all countries	1 436	443	1 879	12	510	63	2 464	22 345

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2002-03	33 499	290 011	7 249	9 152	175 321	3 364	518 595	281 933
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	r368 011
2004								
July	2 028	26 872	677	1 226	19 402	809	51 013	26 106
August	2 846	39 543	883	1 392	16 069	315	61 048	38 672
September	3 240	35 531	859	1 221	20 101	278	61 231	35 081
October	2 390	37 201	934	1 934	19 588	329	62 376	36 725
November	3 021	30 529	1 556	2 086	14 291	399	51 882	30 019
December	1 901	25 359	1 176	1 352	23 802	333	53 923	25 006
2005								
January	1 438	24 481	646	1 105	17 975	217	45 861	24 000
February	1 571	27 828	712	1 355	14 277	441	46 184	27 243
March	2 075	28 610	1 389	1 350	22 474	418	56 316	28 189
April	2 010	35 282	855	1 523	21 521	485	61 675	34 773
May	2 194	26 465	2 747	1 222	23 840	421	56 889	25 908
June	1 902	36 926	795	1 512	19 831	355	61 321	r36 289
July	2 695	36 790	682	1 399	18 967	487	61 019	36 261
August	r1 500	r36 407	r742	1 898	r20 191	r298	r61 036	r35 526
September	2 889	40 627	1 041	1 556	20 830	332	67 274	40 289
VALUE (d) (\$'000)								
2002-03	107 376	1 184 324	52 246	57 470	1 007 724	14 006	2 423 145	1 141 847
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2004-05	104 390	r1 316 533	74 717	93 667	1 106 231	19 611	r2 715 149	r1 287 727
2004								
July	9 727	98 702	4 969	6 371	91 885	2 544	214 198	95 206
August	11 063	145 381	6 374	7 978	75 347	1 317	247 460	141 516
September	10 725	145 222	6 038	6 881	94 611	1 355	264 832	143 345
October	8 971	140 117	7 195	9 991	101 295	1 375	268 944	138 055
November	12 569	101 172	9 142	11 312	73 402	1 862	209 458	98 678
December	8 681	90 037	6 977	7 993	111 913	1 467	227 068	88 247
2005								
January	4 400	89 112	4 409	6 032	76 149	1 044	181 146	87 199
February	5 785	92 813	5 156	6 894	69 028	1 632	181 308	90 393
March	7 801	93 948	6 613	8 258	108 074	1 937	226 632	92 312
April	7 920	112 579	6 815	8 424	93 252	1 880	230 870	110 401
May	8 712	91 115	5 866	6 211	108 189	1 813	221 907	88 772
June	8 037	r116 334	5 163	7 321	103 086	1 385	r241 326	r113 602
July	10 044	124 827	r4 750	8 013	90 812	1 961	r240 409	121 358
August	r6 414	r125 828	r5 374	r9 617	r90 609	r1 541	r239 382	r122 433
September	10 627	144 329	6 553	8 726	105 680	1 897	277 813	142 163

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

Period	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2002-03	4 929	4 844	2 728	501	463	400	368	357	2 523	17 112
2003-04	5 629	4 672	3 064	564	621	20	354	313	3 501	18 737
2004-05	9 479	4 937	3 492	684	418	31	448	285	2 364	22 139
2004										
July	573	447	198	55	50	9	35	31	55	1 453
August	836	423	281	13	37	—	26	16	78	1 710
September	1 166	388	395	68	41	—	47	14	112	2 233
October	945	627	367	60	41	11	20	17	353	2 441
November	902	592	330	140	26	2	32	45	714	2 783
December	1 055	580	510	84	44	1	51	39	398	2 761
2005										
January	584	328	151	34	21	—	34	34	79	1 264
February	665	438	230	32	23	—	22	7	83	1 500
March	905	356	234	73	60	—	66	18	133	1 845
April	607	247	247	15	21	6	41	10	133	1 326
May	695	255	196	100	23	2	48	20	131	1 469
June	545	257	352	11	33	—	27	36	94	1 355
July	553	491	255	24	42	1	25	32	108	1 531
August	1 104	527	278	77	76	2	29	27	126	2 245
September	1 419	448	322	120	26	4	50	17	57	2 464

— nil or rounded to zero (including null cells)

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2002-03	6 446	4 624	11 070	190	3 851	2 001	17 112
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2004							
July	616	366	982	26	303	142	1 453
August	864	334	1 198	14	360	138	1 710
September	1 069	445	1 514	30	530	159	2 233
October	1 181	419	1 600	32	700	109	2 441
November	1 340	365	1 706	20	771	286	2 783
December	1 230	486	1 716	21	750	274	2 761
2005							
January	568	217	785	25	297	156	1 264
February	530	375	905	19	367	210	1 500
March	992	344	1 336	19	363	125	1 845
April	659	321	980	16	237	93	1 326
May	727	342	1 068	19	273	109	1 469
June	725	267	991	12	234	117	1 355
July	591	355	946	16	390	180	1 531
August	1 065	543	1 608	9	536	92	2 245
September	1 436	443	1 879	12	510	63	2 464
VALUE (c) (\$'000)							
2002-03	47 504	27 733	75 237	1 179	53 703	9 088	139 207
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004-05	78 428	r30 510	108 937	1 728	68 063	9 512	188 240
2004							
July	5 160	2 381	7 541	129	3 497	594	11 762
August	7 673	2 713	10 386	110	4 873	705	16 074
September	8 872	3 477	12 350	316	7 876	1 045	21 586
October	8 500	3 010	11 510	192	8 222	462	20 387
November	6 996	2 965	9 960	150	9 704	1 500	21 314
December	8 499	3 467	11 966	161	9 997	1 241	23 365
2005							
January	4 648	1 275	5 923	121	3 291	753	10 088
February	4 257	2 203	6 460	103	4 174	1 109	11 846
March	7 530	1 950	9 479	106	4 295	602	14 483
April	5 712	2 369	8 081	156	4 585	467	13 288
May	5 340	2 664	r8 005	123	3 585	476	r12 189
June	5 240	2 035	7 275	62	3 965	557	11 859
July	4 806	2 942	7 748	163	5 118	770	13 799
August	8 887	r4 276	r13 164	43	6 425	426	r20 058
September	11 316	2 880	14 196	97	7 763	289	22 345

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 9 of the Explanatory Notes.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic Sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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